



HARVESTING REPORT

December 2021

GLENLEA FOREST



Setting 69, felled by tether machine and bunched, being extracted by carriage.

FMNZ

"Maximising the value of forests since 1974"

Clearfell Harvesting Report – Glenlea – December 2021

Summary

- Gross revenue for the month is **\$276,718.62**
- Costs for the month are **\$216,210.66**
- Net income for the month is **\$60,507.96**
- Tonnes harvested for the month is **2,195.74**
- Net income per tonne for the month is **\$27.56**
- Area cleared for the month is **2.4** hectares

The project performance to date is set out below:

- Project gross revenue to date is **\$10,066,086.26**
- Project costs to date are **\$7,623,273.71**
- Project net income to date is **\$2,442,812.56**
- Tonnes harvested to date is **76,946.24**
- Net income per tonne to date is **\$31.75**
- Recoverable volume per hectare to date is **744.2** tonnes
- Net income per hectare to date is **\$23,624.88**
- Total forest area is **293.80** hectares, approximate hectares cleared to date is **103.40** hectares.

The total forest area reflects all net stocked areas regardless of age class or previous roadline volumes.

NB: Measured harvest areas are estimated monthly and reconciled with satellite imagery prior to valuations, they are subject to change and should be used as a guide only.

Revenue

Log Sales

Gross income for the month was **\$276,718.62** with an average sale price over all grades of **\$126.03** per tonne.

December 2021 - Log Markets, Hawkes Bay

The December export prices have slipped \$2.64/Jas m³ on average. The decrease has affected the pruned grades slightly more.

Radiata log inventories on the main Chinese ports we monitor have decreased to 4.54Mm³, with daily offtake remaining solid at 80Km³ per day. Inventory is expected to remain elevated through December and into January then move lower as arrivals of New Zealand log cargos diminish.

Over January all major supply sources into China are expected to be down on normal, with a recent ban on Siberian non-containerised logs and lumber and a wider ban on Russian log imports come into force in January 2022. This will remove 3–4Mm³ from the log market over 2022. Also reports are that the EU beetle damaged spruce volumes will be down significantly as the rate of infestation has decreased along with strong local European demand. We are hoping we have seen the bottom of the market – the China wholesale domestic log market has flattened which is a good signal for short term price stability with the USD CFR sale price and the domestic selling price now closely aligned.

Both the oil and freight markets have made a small recovery over December. Spot rates moved briefly down into the high \$30's primarily driven by the huge reduction in harvesting and lack of cargos. Looking forward, the freight rates will be an important driver in our market in 2022. This will be hugely affected by the demand from the iron ore and coal markets dominated by China by the larger Cape and Panamax vessel classes.

The USD has strengthened against the NZD since the end of October and the recent spread of the Omicron variant has intensified fears the world is not out of the Covid woods. This has dampened the demand for riskier currencies and is good news for New Zealand exporters and forest owners.

Domestic pruned log prices have settled flat this quarter due to concerns relating to the slowdown in harvesting affecting production.

Grade Recovery

Grade out turn for December is as follows:

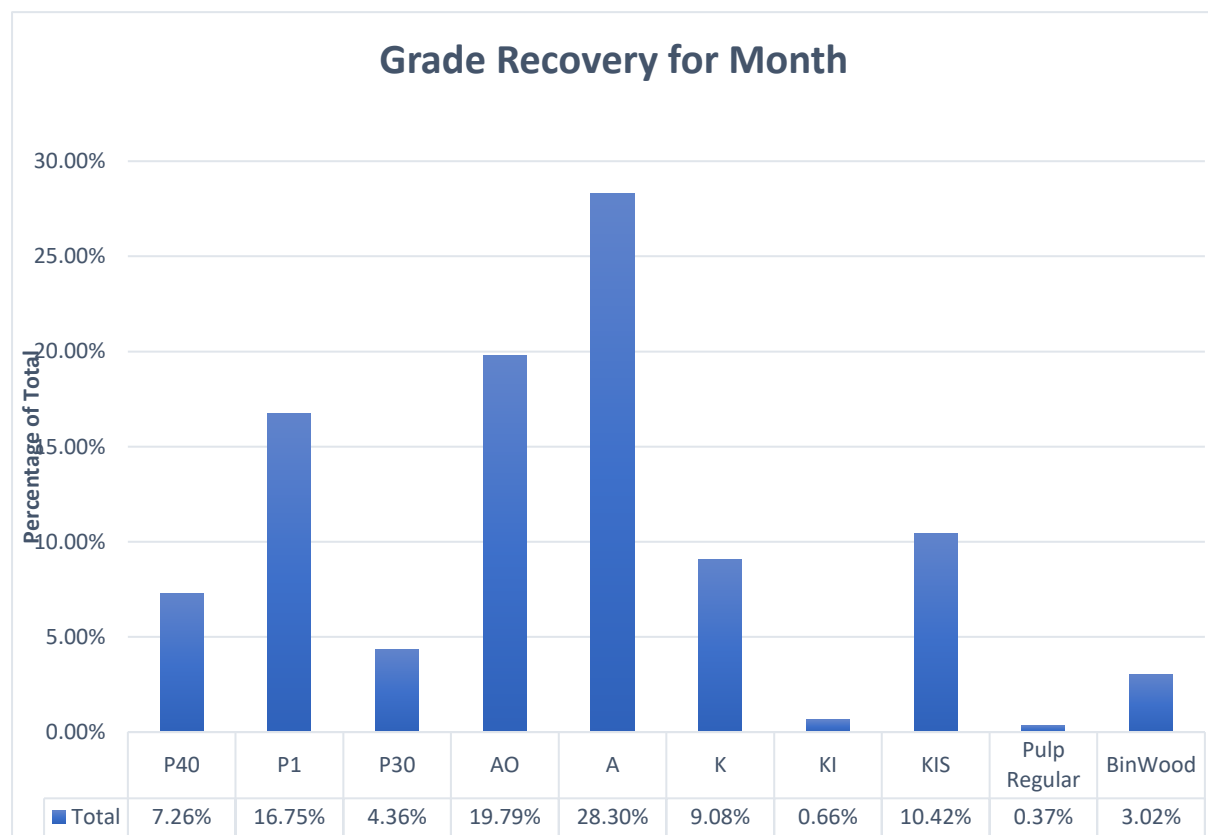


Chart 1: Grade Recovery for Month

Pruned recovery for December comprised 29% of overall sales volume, 17% of which was sold as domestic pruned grades.

High quality export sawlog (AO, A and K grades) made up 57% of the total production volume, with lower quality export (KI and KIS grades) comprising 11% of volume.

The remaining 3% of production was made up of domestic pulp and binwood.

Expenditure

Harvesting

The total logging cost for the month was **\$91,074.56**, an average of **\$41.48** per tonne.

Harvest expenditure for the month is summarised below in Table 1:

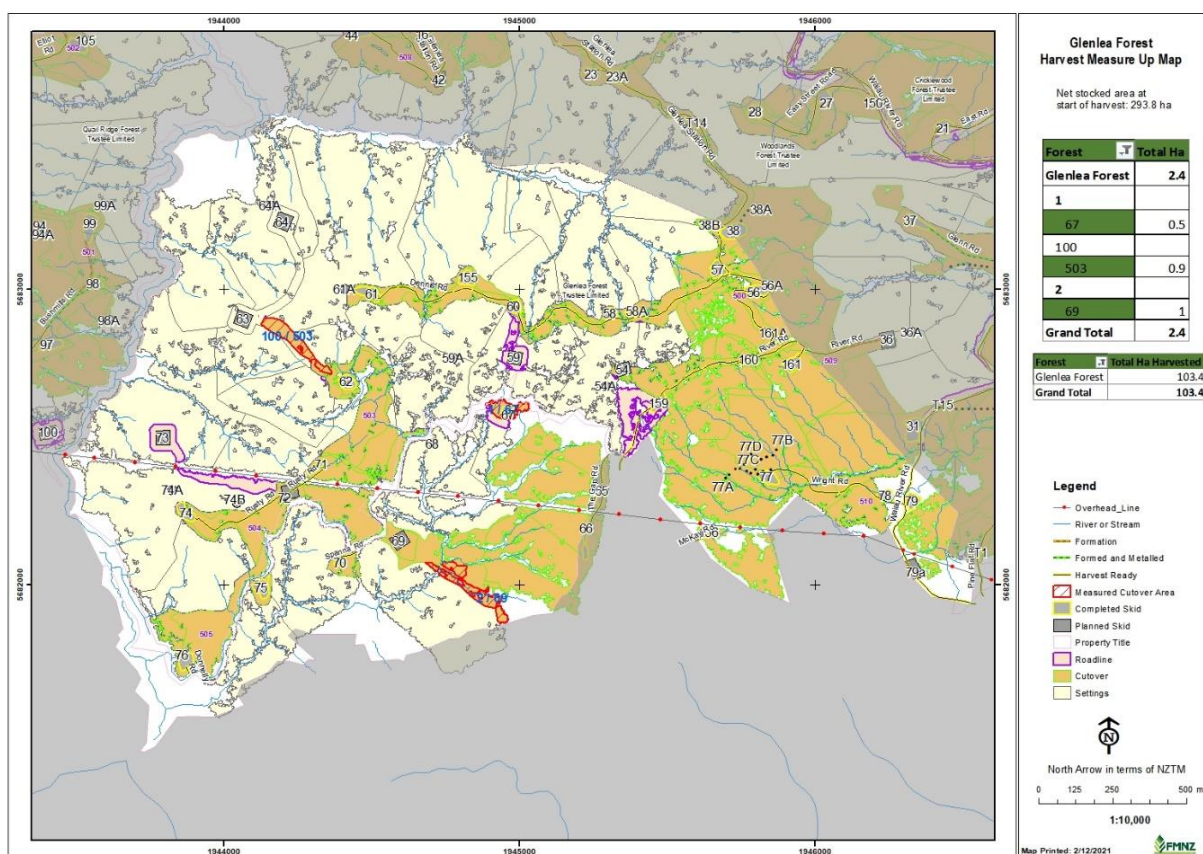
LOGGING COSTS		TOTAL
December	Logging – tonnes	\$91,074.56
		\$91,074.56

Table 1: Logging Costs

ADDITIONAL HARVEST COSTS		TOTAL
December	Tracking	\$243.00
		\$243.00

Table 2: Additional Logging Costs

Tracking costs are for an access track for the harvest crew at the bottom of Landing 62.



Pic 1: Progress Map

During December the harvest crew continued to pull Setting 69. They then moved to roadline Setting 503 Rusty Road to clear trees above Landing 71 until the end of the year.

Harvesting operations continued to operate at capped harvest production levels in December. Overall caps on production were calculated on the available workdays in December and the crews stopped work for the Christmas break on the 17th of December. Return to work is planned for 17th of January 2022.

An Electrical Hazard Management Plan and traffic management was organised for felling which will take place around the powerlines in Settings 67, 68 and 69 mid to late February.

Cartage

Cartage is managed by Harvest Logistics Ltd, who organise the despatch and supply of log trucks into the forest.

The total cartage expense for the month was **\$68,124.62** which is an average unit rate of **\$31.03** per tonne.

Cartage expenditure for the month is summarised below in Table 3:

CARTAGE COSTS		TOTAL
December	Cartage - Truck	\$68,124.62
	Weighbridge	\$827.34
		\$68,951.96

Table 3: Cartage Costs

The average cart rate for December inclusive of weighbridge fees is **\$31.40** per tonne.

Engineering

ENGINEERING		RL	CF	TOTAL
December	R&M - Metal		\$3,311.60	\$3,311.60
	Trucks - Cart & Dump		\$2,142.03	\$2,142.03
	Establishment - Engineering	\$698.00		\$698.00
	Landings	\$19,333.00		\$19,333.00
	Rehab	\$11,983.00		\$11,983.00
	Spread from stockpile	\$220.00		\$220.00
		\$32,234.00	\$5,453.63	\$37,687.63

Table 4: Engineering Costs

Landing 67 was constructed in December. This was completed in conjunction with Fulton Hogan completing work on widening the Putere Road corner opposite the landing. This was fortuitous as the fill material from this work was utilised in the construction of the landing.

Work was also completed on Landing 62 on Rusty Road. Rehabilitation work was required on Rusty Road cleaning up the temporary crossing site post-harvest.

Planned Activities for January 2022

In January the harvest crew will continue clearfell of Setting 69.

Earthworks is required on Rusty Road up to the crossing. The permanent crossing at Landing 62 on Rusty Road requires consent due to fill height. Once consent has been approved, the crossing will be installed and road construction completed.

A log debris retention structure is to be constructed just up from the confluence of the unnamed tributary which flows past Landing 69 and the Pukematai Stream to manage any possible debris migration. Landing 69 and 70 are harvesting across this tributary which will result in some log debris remaining in the watercourse.

Net Revenue

Net revenue for the project to date excluding GST is shown in Table 5 below:

MONTH	NET MONTH	NET PROJECT
December	\$60,507.96	\$2,442,812.56

Table 5: Total Revenue

The net revenue for the month equates to an average of **\$27.56** per tonne, or **\$25,211.65** per hectare.

Fees and Levies

Management fees and FGC levies are summarised in Table 6 below:

FEES & LEVIES		TOTAL
December	Management	\$11,068.74
	FGC levy	\$730.58
		\$11,799.32

Table 6: Fees and Levies

Miscellaneous

See Table 7 below:

MISCELLANEOUS		TOTAL
December	Consumables	\$41.95
	Other	\$212.24
	Consultancy Fees	\$2,000.00
	Traffic Management	\$4,200.00
		\$6,454.19

Table 7: Miscellaneous Expenses

Consumable costs are for docket books used for the loadout of logs during December.

Other costs are for the proportional costs of operating the forest digital radio network and a proportional share of the contractor Christmas BBQ which is held on site at Christmas to thank the harvest crew for their efforts through the very difficult 2021 year.

Consultancy fees are for the single culvert crossing resource consent application.

Traffic Management costs are for stop go traffic control for the felling operation on Landing 67 as it is next to the public Putere Road.

Health and Safety

There were no health and safety incidents reported in the forest during December.

Environmental

There was no site-specific environmental planning or monitoring undertaken during December.

Financial Performance

The graph below shows the actual project results compared with the forecast budget.

The orange cumulative line measures actual performance against the forecast budget.

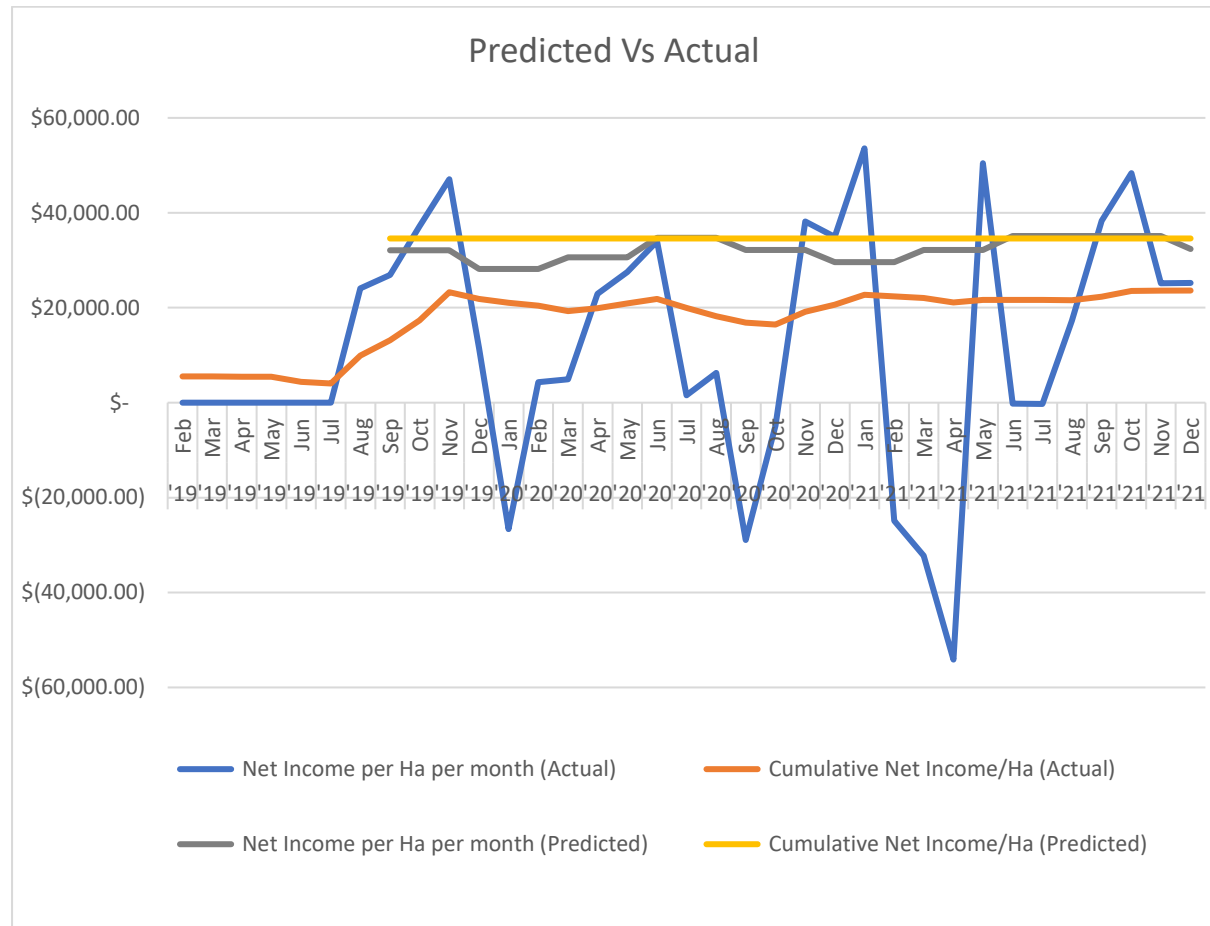


Chart 2: Actual vs Predicted

Net return per tonne to date is **\$31.75**, forecast was \$46.07.

Gross return per tonne to date is **\$130.82**, forecast was \$135.42.

Net return per hectare to date is **\$23,624.88**, forecast was \$34,595.00.

Kind Regards

FMNZ Harvest Team

Appendix 1 Harvesting Financial Summary (Clearfell and Roadline)



Historic Harvesting Financial Summary

Glenlea Forest Partnership

01/12/2021 to 31/12/2021

Paid to bank account # 02-0792-0001529-000

GST # 61-378-863

SALES					
Type	Grade	Tonnes	Jas (m3)	Sales Price	Gross Revenue (\$)
Binwood					
Pulp		66.26		\$45.50	\$3,014.83
TOTAL BINWOOD SALES		66.26			\$3,014.83

Domestic					
Pruned Dom		72.66		\$194.50	\$14,132.37
Pruned Dom	P1 4.3	33.90		\$192.00	\$6,508.80
Pruned Dom	P1 4.9	30.66		\$182.50	\$5,595.45
Pruned Dom	P1 4.9	230.64		\$192.00	\$44,282.88
TOTAL DOMESTIC SALES		367.86			\$70,519.50

Domestic Pulp					
Pulp		8.04		\$45.50	\$365.82
TOTAL DOMESTIC PULP SALES		8.04			\$365.82

Export					
Pruned Exp	P40 3.9	0.00	42.863	\$166.00	\$7,115.26
Pruned Exp	P40 5.1	0.00	100.058	\$166.00	\$16,609.63
Pruned Exp	P40 5.9	0.00	24.788	\$166.00	\$4,114.81
Pruned Exp	P30 3.9	0.00	98.448	\$130.00	\$12,798.24
Pruned Exp	P30 5.1	0.00	1.912	\$130.00	\$248.56
A40	AO 3.8	0.00	456.575	\$114.00	\$52,049.55
A30	A 3.8	0.00	229.285	\$112.00	\$25,679.92
A30	A 5.8	0.00	386.494	\$114.00	\$44,060.32
K	K 3.8	0.00	103.695	\$104.00	\$10,784.28
K	K 5.8	0.00	98.891	\$106.00	\$10,482.45
KI	KI 3.8	0.00	13.774	\$95.00	\$1,308.53
TOTAL EXPORT SALES		0.00	1,556.783		\$185,251.55

Export Pulp					
Export Pulp	KIS 2.9	0.00	115.204	\$78.00	\$8,985.91
Export Pulp	KIS 3.8	0.00	98.048	\$86.00	\$8,432.13
Export Pulp	KIS 5.8	0.00	1.692	\$88.00	\$148.90
TOTAL EXPORT PULP SALES		0.00	214.944		\$17,566.94
TOTAL		442.16	1,771.727		\$276,718.64

Appendix 1 Harvesting Financial Summary (Continued)

FEES	
FMNZ Management Fee @ %	\$11,068.74
TOTAL FEES	\$11,068.74
LEVIES	
Forest Grower Commodity Levy @ \$0.33	\$730.58
TOTAL LEVIES	\$730.58
COSTS	
Harvesting	\$91,074.56
Cartage	\$68,124.62
Weighbridge	\$827.34
Consultancy Fees	\$2,000.00
Consumables	\$41.95
Establishment	\$698.00
Landings	\$19,333.00
Metalling: Cart to stockpile	\$2,142.03
Metalling: Spread from Stockpile	\$220.00
Other	\$212.24
Post Harvest Rehab	\$11,983.00
R&M - Metal	\$3,311.60
Tracking	\$243.00
Traffic Management	\$4,200.00
TOTAL COSTS	\$204,411.34
TOTAL FEES, LEVIES & COSTS	\$216,210.66
NET INCOME	
NET INCOME	\$60,507.98
GST	\$9,076.20
NET INCOME (INCLUDING GST)	\$69,584.18



Photo 1: Setting 69 being extracted by hauler carriage.



Photo 2: Landing 69, hauler pad operation, trucks being loaded.



Photo 3: Trucks being loaded on Landing 69.

GLENLEA CUMULATIVES

Categories	Descriptions	May 13 - Feb 17	Mar 17 - Feb 18	Mar 18 -Feb 19	Mar 19 -Feb 20	Mar 20 - Feb 21	Mar 21	Apr 21	May 21	June 21	July 21	Aug 21	Sep 21	Oct 21	Nov 21	Dec 21	Grand Total
Engineering	Borrow Pit					-\$196.00											-\$196.00
	Crossings					-\$701.22											-\$701.22
	Culvert Installation			-\$1,822.50	-\$3,114.00	-\$15,718.00		-\$100.00									-\$20,754.50
	Culverts		-\$7,554.36	-\$12,616.82	-\$9,789.15	-\$28,371.12											-\$58,331.45
	Culverts - Freight			-\$660.00	-\$948.75	-\$4,250.00		-\$50.00						-\$175.00			-\$6,083.75
	Entranceway - Seal		-\$11,963.54	-\$156.52	-\$336.60	-\$2,024.00							-\$990.00				-\$15,470.66
	Establishment - Engineering		-\$2,327.50	-\$1,790.50	-\$6,057.45	-\$15,891.63	-\$590.00	-\$1,120.00				-\$480.00	-\$1,040.00	-\$1,760.00	-\$465.60	-\$698.00	-\$32,220.68
	Fluming			-\$93.90	-\$3,225.42	-\$6,246.05											-\$9,565.37
	Grass Seeding				-\$498.33	-\$1,653.05	-\$190.00	-\$1,252.25	-\$190.00	-\$1,781.25							-\$5,564.88
	Landings	-\$975.00	-\$6,255.00	-\$34,775.00	-\$66,251.00	-\$205,775.00	-\$18,680.00	-\$40,606.00					-\$47,722.00		-\$22,769.00	-\$19,333.00	-\$463,141.00
	Loader Hire				-\$1,765.57	-\$4,908.00											-\$6,673.57
	Loadout Bay Construction					-\$6,090.00		-\$1,975.00				-\$970.00	-\$341.00	-\$550.00	-\$715.00		-\$10,641.00
	Loadout Bay Metal					-\$8,801.00											-\$8,801.00
	Metal Rock	-\$396.00	-\$15,905.80	-\$79,070.82	\$6,875.74	-\$105,402.37		-\$9,656.51				-\$3,893.32	-\$7,439.75				-\$214,888.83
	Other				-\$1,358.86	-\$1,771.91											-\$3,130.77
	Pads				-\$700.00												-\$700.00
	Pavement				-\$204.00	-\$21,132.80		-\$852.00	-\$599.70			-\$252.00		-\$2,075.00			-\$25,115.50
	Public Roads		-\$2,166.67														-\$2,166.67
	R&M			-\$15,640.97	-\$6,108.90	-\$5,176.65	-\$495.00					-\$24.00					-\$27,445.52
	R&M - Culverts Maintenance			-\$100.00		-\$360.00											-\$460.00
	R&M - Metal					-\$1,265.00										-\$3,311.60	-\$4,576.60
	R&M - Road Maintenance			-\$5,597.50	-\$330.00	-\$999.00		-\$1,936.00		-\$1,870.00					-\$276.00		-\$11,008.50
	Rehab			-\$1,215.00	-\$5,758.21	-\$23,059.00	-\$6,974.00	-\$4,048.00	-\$4,026.00				-\$3,014.00		-\$682.00	-\$11,983.00	-\$60,759.21
	Rehab - Skids/Pads					-\$100.00											-\$100.00
	Road Formation		-\$11,195.00	-\$90,587.50	-\$9,156.00	-\$245,916.00							-\$196.00				-\$357,050.50
	Sediment Control				-\$26.87	-\$410.61											-\$437.48
	Spread from stockpile			-\$12,877.09	-\$8,272.00	-\$28,090.00	-\$275.00					-\$275.00	-\$1,345.00	-\$1,540.00		-\$220.00	-\$52,894.09
	Stockpile Works					-\$15,577.78	-\$60.00	-\$1,822.50				-\$682.65	-\$144.00	-\$768.00	-\$420.00		-\$19,474.93
	Temp Landings				-\$13,346.00	-\$2,825.00											-\$16,171.00
	Trucks - Cart & Dump		-\$11,711.40	-\$125,871.68	-\$21,772.70	-\$64,721.03		-\$9,200.00				-\$4,320.00	-\$9,360.00	-\$55.00	-\$1,113.70	-\$2,142.03	-\$250,267.54
	Trucks - Cart & Spread	-\$765.00	-\$9,962.50	-\$23,904.00	-\$1,071.00												-\$35,702.50
	Metal - Stripping						-\$1,012.00										-\$1,012.00
Engineering Total		-\$2,136.00	-\$79,041.77	-\$406,779.80	-\$153,215.07	-\$817,432.22	-\$28,276.00	-\$72,618.26	-\$4,815.70	-\$3,651.25		-\$10,896.97	-\$71,591.75	-\$6,923.00	-\$26,441.30	-\$37,687.63	-\$1,721,506.72
Fees	FGC levy	-\$436.72	-\$399.07	-\$1,579.92	-\$4,477.51	-\$9,625.39	-\$33.24	-\$269.20	-\$325.70	-\$6.74		-\$360.59	-\$1,248.56	-\$1,214.21	-\$1,114.13	-\$730.58	-\$21,821.55
	Management	-\$7,367.89	-\$8,934.47	-\$35,721.72	-\$83,318.90	-\$181,500.30	-\$183.35	-\$5,256.18	-\$5,040.77	-\$37.16		-\$5,821.35	-\$20,939.02	-\$20,699.44	-\$16,754.16	-\$11,068.74	-\$402,643.45
Fees Total		-\$7,804.61	-\$9,333.54	-\$37,301.64	-\$87,796.41	-\$191,125.68	-\$216.59	-\$5,525.38	-\$5,366.47	-\$43.90		-\$6,181.94	-\$22,187.58	-\$21,913.65	-\$17,868.28	-\$11,799.33	-\$424,465.01
Harvesting	Cartage - Trans Shipping					-\$440.00							-\$462.50				-\$902.50
	Cartage - Truck	-\$42,414.61	-\$40,004.74	-\$158,258.86	-\$494,062.45	-\$932,207.49	-\$2,906.35	-\$23,565.81	-\$28,602.66	-\$589.12		-\$33,353.36	-\$116,044.97	-\$115,653.43	-\$104,128.84	-\$68,124.62	-\$2,159,917.28
	Establishment - harvesting	-\$1,390.00			-\$32,397.50	-\$8,019.00						-\$10,812.25			-\$1,000.00		-\$53,618.75
	Logging	-\$61,495.20	-\$60,324.88	-\$243,005.50	-\$646,073.03	-\$1,371,533.19	-\$2,014.80	-\$35,912.30	-\$36,272.54	\$4,514.18		-\$46,771.10	-\$157,483.73	-\$158,047.03	-\$139,960.73	-\$91,074.56	-\$3,045,454.40
	Logging - Hourly				-\$4,812.70			-\$47,501.25									-\$52,313.95
	Tracking					-\$4,332.00										-\$243.00	-\$4,575.00
	Trailer Lifting					-\$12.00											-\$54.00
	Weighbridge	-\$597.87	-\$569.39	-\$2,270.03	-\$5,862.69	-\$11,156.53		-\$305.46	-\$244.75			-\$344.48	-\$1,039.22	-\$1,196.52	-\$1,098.00	-\$827.34	-\$25,512.28
Harvesting Total		-\$105,897.68	-\$100,899.01	-\$403,534.39	-\$1,183,208.37	-\$2,327,700.20	-\$4,921.15	-\$107,284.81	-\$65,119.95	\$3,925.06		-\$91,281.20	-\$275,030.41	-\$274,932.97	-\$246,193.57	-\$160,269.52	-\$5,342,348.17
Income	Log Sales	\$184,197.20	\$223,361.79	\$893,042.98	\$2,082,972.59	\$4,537,507.38	\$4,583.67	\$131,404.52	\$126,019.37	\$929.11		\$145,533.74	\$523,475.46	\$517,485.91	\$418,853.92	\$276,718.62	\$10,066,086.27
Income Total		\$184,197.20	\$223,361.79	\$893,042.98	\$2,082,972.59	\$4,537,507.38	\$4,583.67	\$131,404.52	\$126,019.37	\$929.11		\$145,533.74	\$523,475.46	\$517,485.91	\$418,853.92	\$276,718.62	\$10,066,086.27
Miscellaneous	Arboriculture			-\$1,980.00													-\$1,980.00
	Consents		-\$156.52														-\$156.52
	Consultancy Fees			-\$165.84			-\$720.00									-\$2,000.00	-\$2,885.84
	Consumables		-\$84.51	-\$243.79	-\$626.57	-\$1,886.19	-\$2.07	-\$13.02	-\$17.94	-\$0.35		-\$98.16	-\$53.93	-\$223.64	-\$97.63	-\$41.95	-\$3,389.74
	Fencing			-\$2,298.64													-\$2,298.64
	Other		-\$123.58	-\$4,312.33	-\$1,779.12	-\$3,672.14	-\$2,000.22	-\$95.00	-\$95.00			-\$688.21	-\$103.64	-\$580.51	-\$87.69	-\$212.24	-\$13,749.68
	Power Lines				-\$19,489.60	-\$10,562.80						-\$2,567.80	-\$1,322.10				-\$33,942.30
	Royalty payments			-\$500.00													-\$500.00
	Security			-\$287.75	-\$2,351.77	-\$11,271.60											-\$13,911.12
	Traffic Management	-\$1,760.00	-\$8,370.83	-\$189.20	-\$43,301.54	-\$873.54			-\$159.65	-\$31.81		-\$982.00				-\$4,200.00	-\$59,868.57
	Environmental Monitoring						-\$679.00			-\$1,322.90	-\$269.50						-\$2,271.40
Miscellaneous Total		-\$1,760.00	-\$8,735.44	-\$9,977.55	-\$67,548.60	-\$28,266.28	-\$3,401.29	-\$108.02	-\$272.59	-\$1,355.06	-\$269.50	-\$4,336.17	-\$1,479.67	-\$804.15	-\$185.32	-\$6,454.19	-\$134,953.81
Grand Total		\$66,598.91	\$25,352.04	\$35,449.60	\$591,204.14	\$1,172,983.01	-\$32,231.36	-\$54,131.96	\$50,444.66	-\$196.04	-\$269.50	\$32,837.46	\$153,186.06	\$212,912.15	\$128,165.45	\$60,507.96	\$2,442,812.56